

Construction Industry Briefing

Q & A

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Local Opportunities & Collaboration

1. How can larger construction companies connect with local businesses registered in the local business portal?

The CSSI Dams Project Business registration portal was launched by Minister Pavey for local businesses to register their interest. These details will be supplied to all project contractors and consultants. For each of our major projects, we are seeking to maximise local benefits and the use of local resources and business. WaterNSW project partners and contractors will, as key procurement selection criterion, be selected based on their track record in using local suppliers and maximising local benefits from their projects, as well as their action plan, targets and commitments to maximising local business and economic benefits in delivering this project.

Please note registering your interest does not guarantee employment.

2. Please note registering your interest does not guarantee employment. Where can the local business registration portal be found?

A key guiding principle for this project is to maximise local employment benefits. As a first step, we are working closely with the local regions and a business registration portal is now available, where local businesses can express interest in providing services and products for the project. The portals can be found here:

- Wyangala Dam Wall Raising: [Local Business Register](#)
- Dungowan Dam: [Local Business Register](#)

At all stages we will be looking at how we maximise the benefits of the project locally.

3. Will we be emailed a list of participants to this briefing to assist with networking and collaboration?

Please refer to the “Attendees Register” for the list of participants that have shared their business details after the Industry Briefing.

Procurement Strategy

1. Is WaterNSW considering option of early procurement of critical items themselves and offer to successful contractor as free issue to meet challenging timeline for Early Works?

We are currently working through these details at this stage of the Projects. As timeframes are particularly challenging, this option is under contemplation.

2. Will evaluation criteria and weightings be explicitly provided in EOIs?

WaterNSW are committed to a transparent evaluation process. As part of the tender documentation the evaluation criteria is provided; however, weightings are generally not published.

3. Will the tenderer involved in one of the ETI or ECI phase be allowed to tender for the other 2 projects?

WaterNSW has committed to provide open market opportunities for the procurement activities.

4. Does WaterNSW have any strategy about the awarding of the major dam packages?

WaterNSW has developed detailed delivery model and procurement strategies for each of the CSSI Dam Projects – together these combine to provide the overall CSSI Dams Program delivery strategy.

5. Having concurrent EOI/ECT/EFI packages can call for a resource demand on a contractor. What is your advice to a contractor if they miss out on a package on how they can still be competitive for one of the other major dam packages?

Procurement of the CSSI Dams Program will present many opportunities for participation. As part of WaterNSW procurement processes, feedback will be provided progressively.

6. Are contractors able to bid on all projects and your views on JV arrangements?

WaterNSW has committed to provide open market opportunities for the procurement activities. Joint Venture responses will be duly considered against the evaluation criteria.

7. Have WaterNSW separated out each project individually with their own EOI?

Generally, yes. Specific details surrounding Mole River and Dungowan Dams are being developed and will be released in due course.

8. Can WaterNSW confirm the timing of the RFP phases and how they interrelate to the other Projects timings?

Nominally, these dates are: Q2 2020 for Wyangala Dam Wall Raising Alliance and Q3 2020 for Dungowan Dam Main Works as detailed in the presentation.

WaterNSW intends to shortlist for the Wyangala Alliance prior to releasing the EOI for the Dungowan Dam and/or Mole River Dam projects.

Funding & Accreditation

1. Given that the projects are partially funded by the Commonwealth, will construction participants be required to have Australian Government Building and Construction WHS Accreditation?

Yes, it will be an expectation in that our construction contractors have OFSC accreditation or be on track to have achieved it before the contract is executed.

To achieve OFSC Accreditation, the contractor must complete the online form which essentially asks them to confirm the WHS processes and systems and go through 2 site audits to show that their WHS Systems meets the minimum requirements.

The following provide a link to a Fact Sheet published by OFSC that explains what is required for accreditation.

<http://www.fsc.gov.au/sites/FSC/Resources/AZ/Documents/FactSheetContractingBuildingWork.pdf>

2. Will WaterNSW be providing reimbursement of bid costs as part of the tender evaluation process?

WaterNSW appreciate the impact of tender costs on the market and where appropriate WaterNSW will provide a contribution to the cost of tendering.

As a result, successful proponents moving forward to the Early Contractor Involvement and Request for Tender stage will be provided with bid cost contribution, details of which will be provided within each of the individual EOI requests when they come to market.

3. Given the current COVID-19 crisis and economic stimulus, how will WaterNSW ensure middle tier Australian contractors and small businesses get access to this work rather than offshore business?

Market participation and engagement measures have been considered in the development of the Delivery Model and Procurement Strategies and will be further scrutinised throughout the procurement of the Program elements.

Resulting from the market participation, it was decided that the Projects would be released to the market individually rather than being merged and packaged as a single contract.

This has ensured that there is maximum opportunity for middle tier contractors to be involved. With respect to small business, we are embedding the requirement to use local business in the evaluation criteria and to engage those that have registered to the portal.

4. Given the large amount of government funds deployed to support the COVID-19 response, will WaterNSW be considering PPP and private finance delivery models as means to ensure projects can be delivered and funded.

While currently there will be no consideration of PPP and private finance delivery models, this will be resolved as the Final Business Case is developed.

Future Scope

- 1. Is WaterNSW able to provide any further details about scope for contractors and consultants to support the delivery of the Projects, outside of the delivery contractor?**

There will be opportunities, outside of the delivery contractors, for Project support services and other similar packages.

WaterNSW will tender out non-construction packages as and when required for these projects.

- 2. With the relocation of the reflections holiday park at Wyangala, will there be a scope of works for new amenities blocks and other buildings at the relocated site?**

Details are still under investigation; however, it is expected that there will be a requirement for such scope.

- 3. Are you expecting the quarry materials to be generated from site or imported from licenced local quarries?**

Construction details are currently under investigation; however, we believe there will be the need for the creation of a site quarry as well as importing material from licensed local quarries.

More information will be able to be shared once details are firmed up.

- 4. Is the business case for Mole River Dam been completed or this engagement be tendered as part of this scope of works?**

The Mole River Dam business case is due to be completed by Mid-2021. Opportunities to be involved within this Project will be released in due course.

- 5. Will there be RFTs for Professional Services and Project/Commercial Management for each of these packages separately?**

WaterNSW anticipate that there will be professional services opportunities; however, details are yet to be confirmed.

6. Have you considered capturing these projects via time-lapse photography and aerial photography? Would this be up to the contractor, or will Water NSW do this directly?

WaterNSW will be utilising the local business register to source local photographers to capture the projects now and throughout the construction period. Wherever possible we will seek opportunities to contract local suppliers across the CSSI Dam Projects.

7. Do you intend to have a consultant to act as client's rep, or will that function be done by Water NSW?

WaterNSW's Portfolio Delivery Management Partner (PDMP) was awarded this week. As they transition into delivery more details will be confirmed, and we will be able to provide a clearer understanding of the requirements.

8. Could WaterNSW provide an update on the remainder of the portfolio of projects status? Such as Warragamba Dam Raising, Burrawang to Avon Tunnel, Greater Sydney Desal Program

Project updates will be provided via the WaterNSW website through this link:

<https://www.waternsw.com.au/projects>

9. What is the status of the PDMP and what will their input into the process for delivery of the CSSI Dams Projects?

The PDMP has been announced, they are currently going through their transition and onboarding process. They will be taking Project Management lead of the CSSI Dam Program as well as others, referring to this presentation that has been delivered by WaterNSW:

<https://www.waternsw.com.au/projects/new-dams-for-nsw/waternsw-portfolio-delivery-partner>